

Job Title: Research Analyst

Experience: 1-3 years

Openings: 3

Location: Noida

Shift: PST

Profile overview-

We are essentially looking for an **analytical** professional with a curious mind to cater to the intelligence requirement across the entire Bid Management Cycle for the U.S. Government Contracting Process. The ideal candidate for the job must have demonstrated research background.

Job Role-

- Account Analysis- Gathering account intelligence and deriving actionable insights
 - Procurement analysis
 - Fund distribution analysis
 - Strategic plan analysis
- Competition Analysis- Studying competition and identifying acquisition strategy
- Pipeline Research- Study and analyze the business opportunities at hand
- Business Forecasting- New acquisition prospects and existing account forecast

Minimum Requirements-

- Detail oriented- Exceptional attention to detail
- Proficient in Microsoft Applications
- Ability to learn new processes
- Excellent verbal and written communication skills
- Comfortable and flexible with changing priorities
- Punctual, reliable and responsible
- Strong work ethic
- Excellent problem-solving abilities
- Highly motivated, a team player and motivated self-starter